SmartERP | **PeopleSoft Upgrades**

Adopt a low risk approach

SMART ERP
Solutions®

For a Best-in-Class Enterprise

Automate & Streamline Business Processes

Security, Compliance & Approvals

Enhance Productivity, Paperless Processing

Enterprise Integration

Transactional Analytics & Business Intelligence

Rich User Experience
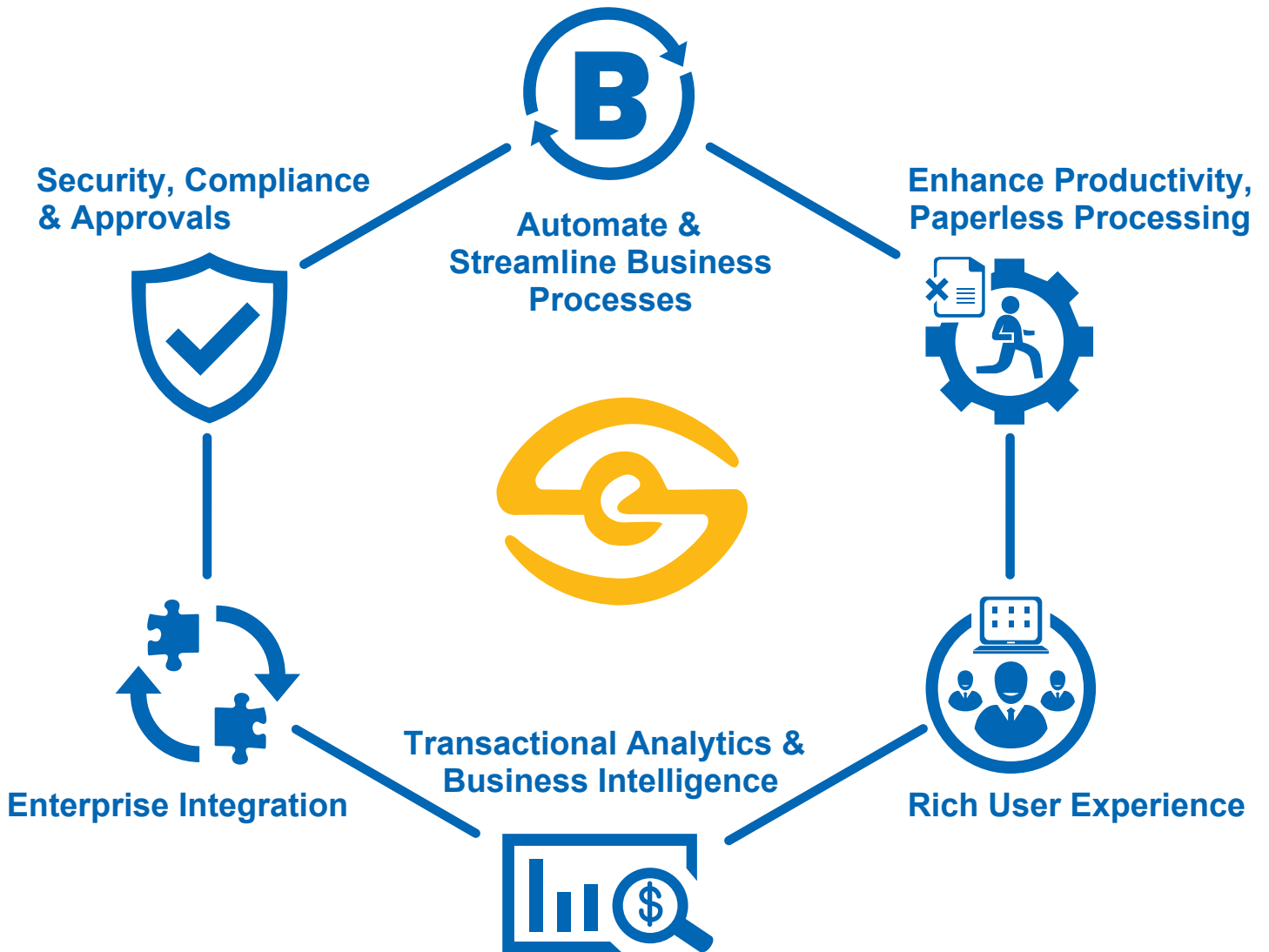
Why Upgrade to PeopleSoft Enterprise 9.2?

- ✔ Improve User Productivity using Work Centers
- ✔ Incorporates hundreds of new features
- ✔ More self-service capabilities
- ✔ Activity Guides enhance business processes
- ✔ Improvements in security and controls
- ✔ Identify problems quickly and act to minimize the impact

Why SmartERP?

SmartERP has an unparalleled, demonstrated track record of 100% success with every single project, and we pride ourselves on finding innovative ways to meet our clients' business requirements, providing cost effective solutions, shortening timelines, reducing risks, and lowering the total cost of ownership by avoiding costly customizations.

SmartERP approach to PeopleSoft upgrades is proven. As well as delivering a technical upgrade in the lowest risk fashion using our proven approach, we can help you define your long-term PeopleSoft strategy and roadmap and build a business case that demonstrates real monetary benefits from your on-going investment in PeopleSoft technology.

SmartAdvantage™

SmartERP has a unique approach compared to traditional consulting firms.
Rather than assigning ever-expanding teams of consultants towards projects,
we take a solutions-based approach towards upgrades and new implementations
by applying pre-built, proven solutions to address areas that are common to any
PeopleSoft project.

Our SmartAdvantage approach provides substantial savings in consulting time needed to complete the 9.2 upgrade:

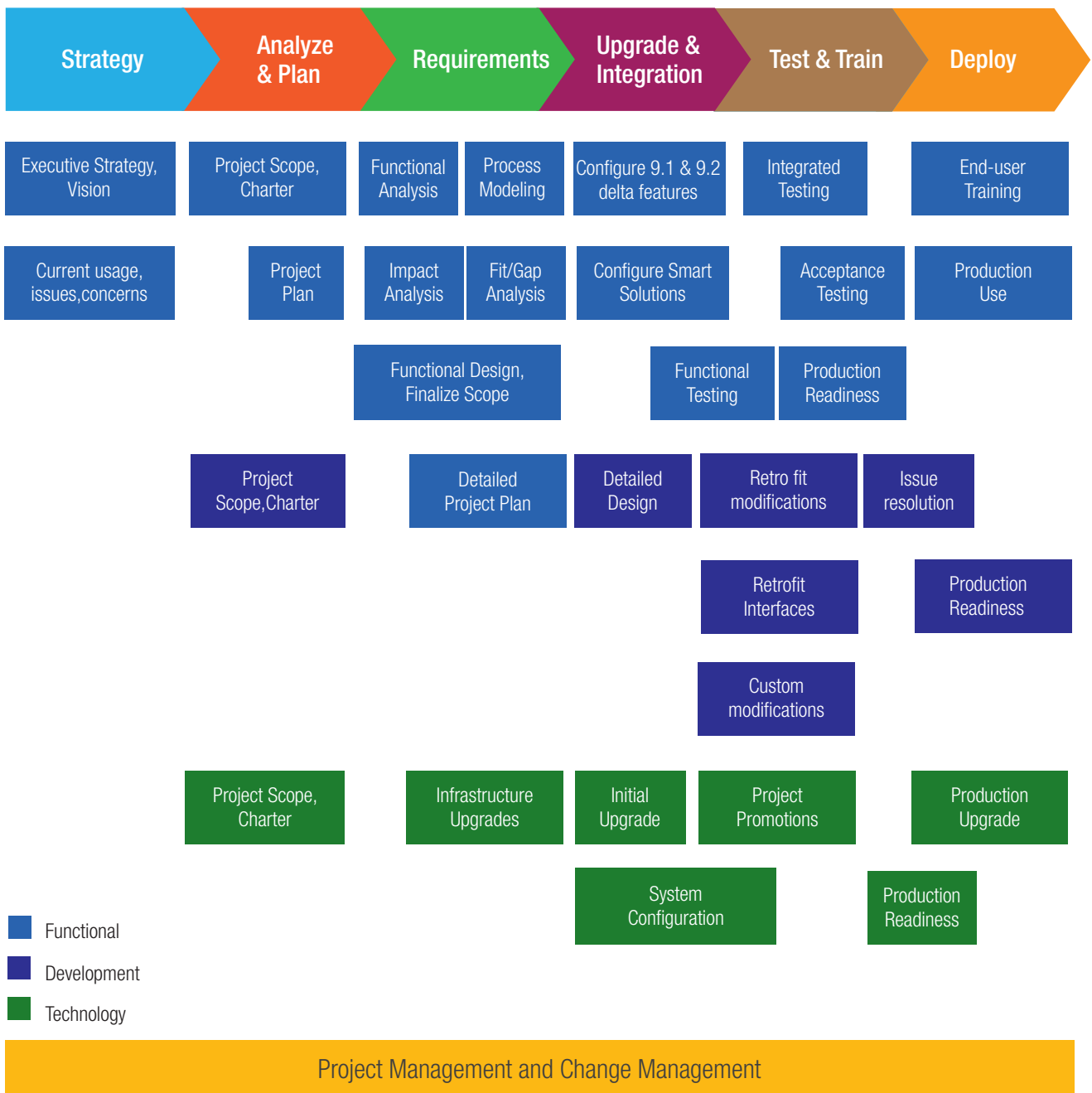| Common Upgrade Area	Smart Solutions	Traditional Consulting Services Approach
Security, Compliance & Approvals	✔	Customizations
Automation & Streamlined Business Process	✔	Customizations
Enhanced Productivity, Paperless Processing	✔	Customizations
Rich User Experience	✔	Customizations
Enterprise Integration	✔	Customizations
Client - unique Enhancements	✔	Customizations
Transactional Analytics & BI	✔	Services and huge cost
Technical Upgrade	Services	Services

Cost-Effective Upgrades

- ✓ Our upgrade service provides a rapid and cost-effective upgrade to PeopleSoft Enterprise 9.2.

- ✓ Smart Solutions that can be used during the 9.2 upgrade process to dramatically improve the business processes will be offered at No Cost.

- ✓ Automated test scripts to test the standard PeopleSoft business process at No Cost.

- ✓ Fixed price upgrades

- ✓ Lab option for technical upgrade

Your Need	SmartERP Service	Details
Interested in learning about new functionality to implement in an upgrade	Functional Assessment	SmartERP resources will quickly advise the client regarding the impact of new functionality or new module implementation on existing business processes and existing customizations.
Interested in learning about what is needed technically for an upgrade	Technical Assessment	SmartERP resources will perform an upgrade readiness assessment of the current application architecture environment.
Limited Resources - Needs assistance in all aspects of the upgrade	Full Service Upgrade	SmartERP resources will participate in everything from initial planning through go-live and post-production support.
Strained Resources - Needs limited assistance completing an upgrade	Supplemental Upgrade staff	SmartERP resources will supplement organization staff.
Limited Resources - data security concerns, no infrastructure constraints	Remote Services Upgrade	SmartERP technical staff will remotely access the client environment to perform all phases of the upgrade.
Resource and infrastructure constraints limit ability to complete a full onsite upgrade. Simple implementations with limited customizations	SmartLab Upgrade	SmartERP technical staff will make a copy of the client database and perform the initial pass and first move to production pass in our lab. The infrastructure and final move to production pass will be performed on client hardware.
Desire to implement additional functionality or modules during the upgrade	Implementation Services	SmartERP functional staff will work onsite with your resources to implement the desired functionality.

The SmartERP Methodology

Our Upgrade Methodology consists of the following Stages:

- ✔ Analysis and Planning
- ✔ Upgrade and Integration
- ✔ Testing and Training
- ✔ Deployment and Post Production Support

Strategy	Analyze & Plan	Requirements		Upgrade & Integration	Test & Train	Deploy
Executive Strategy, Vision	Project Scope, Charter	Functional Analysis	Process Modeling	Configure 9.1 & 9.2 delta features	Integrated Testing	End-user Training
Current usage, issues,concerns	Project Plan	Impact Analysis	Fit/Gap Analysis	Configure Smart Solutions	Acceptance Testing	Production Use
		Functional Design, Finalize Scope		Functional Testing	Production Readiness	
Project Scope,Charter		Detailed Project Plan	Detailed Design	Retro fit modifications	Issue resolution	
				Retrofit Interfaces		Production Readiness
				Custom modifications		
Project Scope, Charter		Infrastructure Upgrades	Initial Upgrade	Project Promotions		Production Upgrade
			System Configuration		Production Readiness	

Legend:
- ■ Functional
- ■ Development
- ■ Technology

Project Management and Change Management

Are your business processes outdated and not in line with best practices?

Highly recommended is to re-engineer and streamline business processes to the "best practice" as a part of the 9.2 upgrade.

SmartERP has in depth experience in delivering best practices. We offer one of our popular solutions, Smart Enterprise BPM, at No Cost as part of your upgrade, delivering truly seamless, end-to-end management of tasks, execution and automation of end-to-end business processes tailored to your specific organization. Smart Enterprise BPM connects separate transactions/processes together into a single business process flow, to assure and enforce compliance with best practices.

Benefits of business process streamlining during the PeopleSoft Upgrade:

✔ Simplified and Streamlined User Interfaces and Business Processes

✔ Standard PeopleSoft functionality seamlessly tailored to your organization's unique business process

✔ High ROI

✔ Enhanced Business Process Management including Managing Step-by-Step Processing

✔ Lower Long-Term Cost of Ownership by avoiding customizations

✔ Improved Data Quality

✔ Reduced upgrade development timelines and training requirements

Testimonials

"The new system is providing tremendous benefits to the university and the add-ons provided by SmartERP accelerated our project and introduced important new functionality into the standard PeopleSoft application"

Ed Below
Director of Administrative Applications
Wesleyan University

"Countywide, departments and HR process approximately 5,400 PAF per year . . . staff estimates a 300% ROI for this project in its first full year "

Solano County Department of HR,
Recommendation to Board of Supervisors

Call 925 271 0200 or sales@smarterp.com

SMART ERP Solutions

ORACLE® **Platinum Partner**

ORACLE® **Validated Integration**
PeopleSoft Enterprise